

**ROBERT PORTER LYNCH**  
**Co-Founder --International Collaborative Leadership Institute**



■ **VISION:** Robert has been working to answer *three fundamental questions* which are at the core of successful leadership interaction in teams, organizations, and alliances spanning international boundaries:

**First:** Can people of greatly different backgrounds and beliefs collaborate and create synergy?

**Second:** Is there a transcendent "design architecture" which brings out the best in humans?

**Third:** Can leaders be developed to the system to replicate extraordinary success time after time?

■ **Thought Leadership:** Mr. Lynch is recognized for his groundbreaking work creating the *architecture of cooperation* -- in particular the design principles and best practices that produce high performance *teamwork, trust, collaborative innovation, and strategic alliances*. He has dedicated his career to developing a fully integrated system of collaboration, including collaborative leadership, trust-building, collaborative innovation, and collaborative economics. This collaborative system is fully scalable from one-on-one relationships to teams to alliances to organizational transformation.

■ **Author:** Mr. Lynch has written several highly popular books on strategic alliances along with numerous articles on collaboration, leadership, and innovation. He is focusing now finishing new breakthrough books including: 1) *The Leader's Guide to Collaborative Excellence*, 2) *Collaborative Business Relations Management for ISO 44001 Certification*, 3) *The Four Alignments of Leadership to Build a High Trust, High Performance Organization*, and 4) *The Secrets of Synergy & Collaborative Innovation*.

■ **Catalyst:** To trigger high performance results, Robert and his team play an activist's role in forming alliances, innovation teams, and helping organizations use collaborative strategies to have major breakthroughs in their performance. He uses the power of Action-Learning Workshops to engage internal teams and external partners in generating new sources of value creation, engaging in a rigorous set of activities to align, lead, govern, and operationalize high performance.

■ **Consulting:** Mr. Lynch places a strong emphasis on using collaborative best-practices for successful implementation and building capability. He and his team have helped build teams and alliances for scores of companies throughout the globe in a wide variety industries ranging from aerospace, automotive, energy, construction, financial services, high tech, medical and petro-chemicals.

■ **Executive Coaching:** Robert is well known for working with top executives and strategic alliances, providing strategies, concepts, best practices, tools, and skills that produce quality results quickly.

■ **Business Leadership and Community Activities:** Served as officer or on the board of directors of more than twenty not-for-profit civic organizations. He is the Founding Chairman of the Association of Strategic Alliance Professionals.

■ **Education:** He holds a Master's degree in Organizational Development and Human Behavior from Harvard University and a Bachelor's degree in International Relations from Brown University. He has been an adjunct faculty member of the Universities of Alberta, British Columbia, and San Diego; and has served as a faculty member of the American Management Association, American College of Physician Executives, and the Canadian Management Centre.

■ **Military:** U.S. Navy, 1970-74, Lieutenant, Bronze Service Star, Combat Duty in Viet Nam.

■ **Personal:** Listed in Who's Who: Global Leaders. He is one of America's Top Thought Leaders in Trust in America. Robert often speaks before business groups, and has appeared on television and radio. Robert resides in Naples, Florida. He is currently acting as Co-Founder of the International Collaborative Leadership Institute ([www.ICLIInstitute.org](http://www.ICLIInstitute.org)) in Naples, Florida.